

RPC - ECONOMIC DEVELOPMENT

Fund 475

MISSION STATEMENT

Promote and facilitate regional economic development initiatives in East Central Illinois.

BUDGET HIGHLIGHTS

The Regional Planning Commission's revolving loan fund is restricted to commercial lending with a proportionate job creation requirement. With improving economic conditions, it is expected that associated loan demand for the creation or expansion of businesses will occur in FY20. Economic development staff will continue to seek opportunities to leverage private funds with revolving loan funds for business development and associated job creation in Champaign County. Staff will continue to develop strategies for improved business plan and credit analyses, enhanced debt/equity investment decisions, identification of adequate collateral position, and appropriate collection efforts.

FINANCIAL

Fund 475 Summary			2018 Actual	2019 Original	2019 Projected	2020 Budget
361	10	INVESTMENT INTEREST	\$51,860	\$19,000	\$34,000	\$54,000
361	20	INTEREST ON LOANS	\$117,831	\$95,000	\$58,500	\$95,000
369	90	OTHER MISC. REVENUE	\$0	\$0	\$10,960	\$0
		MISCELLANEOUS	\$169,691	\$114,000	\$103,460	\$149,000
371	4	FROM HEAD START FUND 104	\$0	\$0	\$0	\$1,000,000
		INTERFUND REVENUE	\$0	\$0	\$0	\$1,000,000
		REVENUE TOTALS	\$169,691	\$114,000	\$103,460	\$1,149,000
567	2	BAD DEBT EXPENSE	\$125,521	\$175,000	\$165,000	\$165,000
		NON CASH EXPENSES	\$125,521	\$175,000	\$165,000	\$165,000
571	75	TO REG PLAN COMM FUND 075	\$89,481	\$86,000	\$106,000	\$106,000
		INTERFUND EXPENDITURE	\$89,481	\$86,000	\$106,000	\$106,000
		EXPENDITURE TOTALS	\$215,002	\$261,000	\$271,000	\$271,000

FUND BALANCE

FY2018 Actual	FY2019 Projected	FY2020 Budgeted
\$7,847,769	\$7,320,229	\$8,198,229

The revolving loan fund balance is restricted to short and long-term commercial, public benefit, and housing rehabilitation lending with a corresponding job creation element.

ALIGNMENT TO STRATEGIC PLAN

The Regional Planning Commission's commercial and public sector loan programs and economic development initiatives seek to improve quality of life for individuals and communities in East Central Illinois. The Regional Planning Commission is committed to ethically responsible services to its clients and partners. The Regional Planning Commission maintains revolving loan portfolio that complies with all federal and state requirements for the advance of economic opportunity.

DESCRIPTION

To provide effective financial management of the revolving loan portfolio, advance regional economic development initiatives, foster client collaboration with business plan development, credit analyses, financing decisions, and economic impact analyses.

OBJECTIVES

1. Facilitate regional planning and economic development initiatives and secure funding appropriate to advance these activities.
2. Ensure comprehensive service delivery to all clients.
3. Ensure full cost recovery through due diligence in the management of the revolving loan portfolio.
4. Develop strategic plans for future initiatives and develop methods for implementation and resource access.
5. Provide meaningful staff support to oversight boards.

PERFORMANCE INDICATORS

Indicator	2018 Actual	2019 Projected	2020 Budgeted
Number of Champaign County Community Development Corporation loans/equity investments executed	1	1	3
Overall Champaign County Community Development Corporation portfolio default rate	5%	9%	9%
Number of Community Development Assistance Program loans executed	0	1	1
Overall Community Development Assistance Program portfolio default rate	2%	10%	10%
Number of Community Services Block Grant loans executed	0	0	0
Overall Community Services Block Grant portfolio default rate	3%	10%	8%